

Your Restaurant RASCAP

	07/31-08/06	%	08/07-08/13	%	08/14-08/20	%	08/21-08/27	%
Sales								
3000 · Food Sales	\$90,200.00	56.59%	\$83,200.00	56.20%	\$75,105.00	56.70%	\$83,985.00	56.58%
3200 · Liquor Sales	\$36,000.00	22.58%	\$35,000.00	23.64%	\$31,000.00	23.40%	\$32,000.00	21.56%
3205 · Non Alc Bev Sales	\$3,600.00	2.26%	\$3,200.00	2.16%	\$2,800.00	2.11%	\$3,000.00	2.02%
3210 · Beer Sales	\$24,000.00	15.06%	\$22,000.00	14.86%	\$19,000.00	14.34%	\$24,000.00	16.17%
3215 · Wine Sales	\$5,500.00	3.45%	\$4,600.00	3.11%	\$4,500.00	3.40%	\$5,400.00	3.64%
3700-Delivery Fee	\$100.00	0.06%	\$50.00	0.03%	\$50.00	0.04%	\$50.00	0.03%
GROSS SALES	\$159,400.00	100.00%	\$148,050.00	100.00%	\$132,455.00	100.00%	\$148,435.00	100.00%
Comps and Discounts	(\$1,900.00)	-1.19%	(\$1,600.00)	-1.08%	(\$1,500.00)	-1.13%	(\$1,900.00)	-1.28%
NET SALES	\$157,500.00	98.81%	\$146,450.00	98.92%	\$130,955.00	98.87%	\$146,535.00	98.72%
Cost of Goods Sold								
Food Costs								
4100 · Food Purchases	\$6,900.00	7.65%	\$8,000.00	9.62%	\$7,000.00	9.32%	\$9,000.00	10.72%
4110 · Meat Purchases	\$6,700.00	7.43%	\$6,000.00	7.21%	\$8,000.00	10.65%	\$6,000.00	7.14%
4115 · Seafood Purchases	\$4,000.00	4.43%	\$3,000.00	3.61%	\$2,500.00	3.33%	\$2,000.00	2.38%
4130 · Produce Purchases	\$4,000.00	4.43%	\$4,000.00	4.81%	\$3,000.00	3.99%	\$3,000.00	3.57%
4140 · Dairy Purchases	\$1,900.00	2.11%	\$3,000.00	3.61%	\$1,500.00	2.00%	\$1,900.00	2.26%
4150 · Bakery Purchases	\$1,800.00	2.00%	\$1,900.00	2.28%	\$1,950.00	2.60%	\$2,000.00	2.38%
Total Food Costs	\$25,300.00	28.05%	\$25,900.00	31.13%	\$23,950.00	31.89%	\$23,900.00	28.46%
Beverage Cost								
4210 · Beer Purchases	\$6,000.00	25.00%	\$5,000.00	22.73%	\$4,000.00	21.05%	\$5,000.00	20.83%
4215 · Liquor Purchases	\$6,800.00	18.89%	\$6,500.00	18.57%	\$6,000.00	19.35%	\$6,500.00	20.31%
4230 · Wine Purchases	\$1,700.00	30.91%	\$1,900.00	41.30%	\$1,200.00	26.67%	\$2,000.00	37.04%
4250 · Non Alc Bev Purchases	\$1,500.00	41.67%	\$1,500.00	46.88%	\$1,500.00	53.57%	\$1,500.00	50.00%
Total Beverage Cost	\$16,000.00	23.15%	\$14,900.00	22.99%	\$12,700.00	22.16%	\$15,000.00	23.29%
Total COGS	\$41,300.00	25.91%	\$40,800.00	27.56%	\$36,650.00	27.67%	\$38,900.00	26.21%
Gross Profit	\$116,200.00	72.90%	\$105,650.00	71.36%	\$94,305.00	71.20%	\$107,635.00	72.51%
LABOR COST								
Wages								
5001 · Wages - Owner	\$2,500.00	1.57%	\$2,500.00	1.69%	\$2,500.00	1.89%	\$2,500.00	1.68%
5010 · Wages - Management	\$4,000.00	2.51%	\$4,000.00	2.70%	\$4,000.00	3.02%	\$4,000.00	2.69%
Total Owner/Management	\$6,500.00	4.08%	\$6,500.00	4.39%	\$6,500.00	4.91%	\$6,500.00	4.38%
5020 · Wages - Bartender	\$2,500.00	1.57%	\$2,300.00	1.55%	\$2,000.00	1.51%	\$1,900.00	1.28%
5035 · Wages - Runners	\$900.00	0.56%	\$700.00	0.47%	\$900.00	0.68%	\$600.00	0.40%
5040 · Wages - Busser	\$1,005.94	0.63%	\$1,419.81	0.96%	\$1,443.00	1.09%	\$1,202.92	0.81%
5050 · Wages - Server	\$4,250.00	2.67%	\$4,000.00	2.70%	\$3,700.00	2.79%	\$3,800.00	2.56%
5080 · Wages - Host/Hostess	\$2,000.00	1.25%	\$2,000.00	1.35%	\$2,000.00	1.51%	\$2,000.00	1.35%
Total FOH	\$10,655.94	6.69%	\$10,419.81	7.04%	\$10,043.00	7.58%	\$9,502.92	6.40%
5070 · Wages - Chef	\$14,000.00	8.78%	\$14,000.00	9.46%	\$14,000.00	10.57%	\$14,000.00	9.43%
5075 · Wages - Dishwasher	\$2,500.00	1.57%	\$2,500.00	1.69%	\$2,500.00	1.89%	\$2,500.00	1.68%
5011 · Wages - Training	\$600.00	0.38%	\$0.00	0.00%	\$200.00	0.15%	\$0.00	0.00%
Total BOH	\$17,100.00	10.73%	\$16,500.00	11.14%	\$16,700.00	12.61%	\$16,500.00	11.12%
Total Wages	\$34,255.94	21.49%	\$33,419.81	22.57%	\$33,243.00	25.10%	\$32,502.92	21.90%
Taxes and Other Payroll Costs								
5051 · Casual Labor	\$300.00	0.19%	\$0.00	0.00%	\$1,000.00	0.75%	\$0.00	0.00%
5120 · FICA Employer	\$4,300.00	2.70%	\$3,900.00	2.63%	\$3,700.00	2.79%	\$4,000.00	2.69%
5130 · SUTA Expense	\$890.00	0.56%	\$850.00	0.57%	\$740.00	0.56%	\$805.00	0.54%
5135 · PFML Expense	\$175.00	0.11%	\$160.00	0.11%	\$150.00	0.11%	\$165.00	0.11%
5140 · FUTA Expense	\$145.00	0.09%	\$140.00	0.09%	\$120.00	0.09%	\$125.00	0.08%
Total Taxes and Other PR Costs	\$5,810.00	3.64%	\$5,050.00	3.41%	\$5,710.00	4.31%	\$5,095.00	3.43%
TOTAL LABOR COST	\$40,065.94	25.14%	\$38,469.81	25.98%	\$38,953.00	29.41%	\$37,597.92	25.33%
Prime Cost	\$81,365.94	51.05%	\$79,269.81	53.54%	\$75,603.00	57.08%	\$76,497.92	51.54%